

Firm Overview

Shore Capital Partners (“Shore” or “SCP”) is a Chicago-based private equity firm focused exclusively on microcap healthcare investments. Shore supports management partners with capital, business development expertise, and industry knowledge to accelerate growth, fund acquisitions, and generate value to shareholders. Shore targets investments in proven, successful private companies with superior management teams, stable cash flow, and significant growth potential, including organic and growth through industry consolidation. Shore has approximately \$350 million of equity capital under management through various investment vehicles including the recently formed Shore Capital Partners Fund II, L.P. with \$190.5 million of capital commitments.

Current Portfolio

Segment	Companies	Description
<u>School Therapy Staffing</u>		The Stepping Stones Group (Chicago, IL and Lafayette, CO) provide therapy services to a variety of public school districts and private learning centers. The companies employ approximately 875 therapists in 25 states throughout the U.S.
<u>Veterinary Clinics</u>		Southern Veterinary Partners (Birmingham, AL) offers general practice veterinary services to the South-east. The company is comprised of 33 animal hospitals that collectively service over 30,000 patients annually and conduct tens of thousands of pet treatments every month.
<u>Medical Products</u>		Innovia Medical (St. Paul, MN and Denver, CO) is comprised of two leading medical device manufacturers. The entire product portfolio includes ear, nose, and throat (ENT), Instru-Safe® instrument protection, fat transfer, and a variety of other microsurgery products.
<u>Dental Support Organization</u>		Chicagoland Smile Group (Chicago, IL) is a dental support organization based in the Midwest. The company provides general dentistry services including fillings and crowns, dentures, bridges, dental implants, teeth whitening, veneers, tooth extractions, root canals, and X-rays.
<u>Autism Therapy</u>		Florida Autism Center (Orlando, FL) provides center-based applied behavior analysis (“ABA”) treatment services to children diagnosed with Autism Spectrum Disorder (“ASD”). The company provides therapy through 17 centers in central and northern Florida.
<u>Personalized Medicine</u>		Specialdocs Consultants (Highland Park, IL) provides consulting services and assists in the transition of traditional medical practices to a personalized or concierge medicine model. The company has converted over 150 physicians in more than 30 states across the US.
<u>Interventional Radiology</u>		IZI Medical Products (Baltimore, MD) is a leading manufacturer of high quality medical consumable accessories used in radiology, radiation therapy and image guided surgery procedures. IZI has built a diverse portfolio of products backed by strong intellectual property and currently sells to more than 1,000 domestic customers as well as internationally across 25 countries.
<u>Advanced Wound Care</u>		Argentum Medical (Geneva, IL) manufactures and sells innovative wound care products across a wide number of clinical applications, including the Silverlon® (“Silverlon”) brand, its rapidly-growing, proprietary range of silver-based antimicrobial products. Silverlon dressings are used today by surgeons and other healthcare professionals around the world on surgical wounds, burns, chronic wounds, IV catheter-related wounds, and for negative pressure wound therapy.
<u>Eye Care Services</u>		EyeSouth Partners (Atlanta, GA) is an eye care services organization providing support services to 17 medical and specialty surgical eye care practices in the Southeast. Affiliated offices provide comprehensive eye care services, including treatment for cataracts, corneal disease, glaucoma, and oculoplastics.
<u>Autism Therapy</u>		Behavioral Innovations (Dallas, TX) provides center-based and in-home applied behavior analysis therapy, speech therapy and occupational therapy services to children ages birth through 18 with autism spectrum disorder and other related developmental disabilities.

Realized

<u>Physical Therapy</u>	<u>Home Infusion</u>	<u>Urgent Care Clinics</u>	<u>Diagnostic Laboratories</u>
 <p>Realized: August 2013</p>	 <p>Realized: October 2013</p>	 <p>Realized: August 2016</p>	 <p>Realized: October 2016</p>

Investment Criteria

Platform Investment Size:

- \$5M - \$50M of Revenue
- \$1M - \$7M of EBITDA

Add-On Investment Size:

- Greater than \$1M of Revenue
- No minimum EBITDA requirement

Transaction Types:

- Family Succession Transactions
- Industry Consolidations / Corporate Divestitures
- Management / Leveraged Buyouts
- Growth Investments
- Recapitalizations

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Active Segment Focus

Dermatology



Diagnose and treat ailments or cosmetic issues surrounding the skin, nails and hair.

Mid-Level Staffing



Specialize in staffing locum tenens, hospitalists, nurse practitioners (NPs) and physician assistants (PAs).

Medical Products



Manufacture differentiated consumable products at lower price points for the operating room and alternate sites.

Veterinary Services



Prevent, diagnose, and treat diseases, disorders, and injuries in animals of all species.

Minimally Invasive Surgery



Produce surgical tools used in techniques that allow doctors to operate with less injury to the body than with open surgery.

Optometry / Ophthalmology



Prescribe and fit lenses to improve vision, and diagnose and treat various eye diseases.

Podiatry



Provide care, treatment, and upkeep of the feet, ankles, and lower legs of patients.

Payor Services



Help managed care payors to control costs and oversee administrative functions in categories such as radiology, specialty pharma. & durable medical equipment.

Physical Therapy



Treat individuals with disabilities and chronic conditions in order to regain and/or maintain their maximum level of function and independence.

Substance Abuse Treatment



Treat and provide therapy to modify behavior for those who use drugs or alcohol to the detriment of themselves and others.

Additional Target Sectors

Respiratory | *Pediatric Home Health* | *Testing, Inspection, and Certification*

Actively targeting add-ons for all current portfolio sectors