

Firm Overview

Shore Capital Food & Beverage Partners is a Chicago-based private equity fund managed by Shore Capital Partners and focused exclusively on microcap investments in food, beverage and related companies. Shore supports partner companies with capital, business development expertise and industry knowledge to accelerate growth, fund acquisitions and generate value to shareholders. Shore targets investments in proven, successful private companies with superior management teams, stable cash flow and significant growth potential. Since its founding, Shore has raised more than \$1 billion of equity capital from blue-chip institutional investors to focus on microcap private equity investments.

Investment Criteria

Platform Investment Size:

- \$10M - \$100M of Revenue
- \$1M - \$10M of EBITDA

Transaction Types:

- Family Successions
- Leveraged Buyouts
- Recapitalizations
- Management Buyouts
- Industry Consolidations
- Corporate Divestitures

Sectors of Interest

Co-Manufacturing & Private Label

Food & Beverage Packaging

Related Consumer Goods

Branded Food & Beverage Products

Food & Beverage Distribution

Food & Beverage Related B2B Services

Select Active Thesis Areas

Better-For-You & Artisan Baked Goods

Craft & Artisan Protein Processing

Food Quality & Safety Testing Services

Specialty Snacks

Paper-Based Food Packaging

Better-For-You & Ethnic Frozen & Refrigerated Foods

Flexible Food Packaging

Natural Pet Food & Treats

Nutraceuticals & Sports Nutrition

Specialty Ingredients, Flavors & Spices

Shore Value Creation



Enhanced Management Structure

Shore establishes a board of directors comprised of industry leaders who can assist in strategic decision making, industry relationship development and company growth and risk management initiatives



Improved Systems & Management Metrics

Shore works with management to implement tried and tested analytical and operational tools and systems to better track company data and enable more informed and accurate decision making



Business Development & Acquisitions

Shore acts as a facilitator of growth at its partner companies through capital investments, business development expertise, key new team additions and robust add-on acquisition search processes

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