

Firm Overview

Shore Capital Partners is a Chicago-based private equity firm focused exclusively on microcap investments across the Healthcare, Food & Beverage, and Business Services industries. Shore supports management partners with capital, business development expertise, and industry knowledge to accelerate growth, fund acquisitions, and generate value to shareholders. Shore targets investments in proven, successful private companies with superior management teams, stable cash flow, and significant growth potential. Since its founding, Shore has raised over \$1 billion of equity capital to execute upon this strategy.

Investment Criteria

Platform Investment Size:

- \$5M - \$50M of Revenue
- \$1M - \$7M of EBITDA

Transaction Types:

- Family Successions
- Leveraged Buyouts
- Recapitalizations
- Management Buyouts
- Industry Consolidations
- Corporate Divestitures

Segments of Interest

Compliance, Security, and Risk Management

Environmental and Waste Services

Field and Facility Services

IT and Tech-Enabled Services

Professional Services

Transport and Logistics

Select Active Subsector Thesis Areas

Fire Safety Services

Managed Service Providers (IT)

Human Resources Outsourcing

Pest Control

HVAC Services

Testing, Inspection, Certification

Property Restoration

Plumbing and Water Maintenance

Captive Risk Management

Landscaping Services

Shore Value Creation



Enhanced Management Structure

Shore establishes a Board of Directors comprised of industry leaders who can assist in strategic decision making, industry relationship development and company growth and risk management initiatives



Improved Systems and Management Metrics

Shore works with management to implement tried and tested analytical and operational tools and systems to better track company data and enable more informed and accurate decision making



Multifaceted Growth Toolbox

Shore uses a multi-pronged approach to drive growth, rooted in M&A partnerships followed by smooth integration, transformative capital expenditures, and commercial and operational excellence

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